



# Best Practices in CRE Lending Workshop

Monday, March 6, 2017

## LEARN THE LEGAL RISKS ASSOCIATED WITH COMMERCIAL REAL ESTATE LENDING FROM START TO FINISH

Lenders need to have a strong understanding of the legal due diligence necessary to secure their collateral and protect their institutions from liability. This half-day legal due diligence workshop will provide lenders the opportunity to learn the legal risks associated with commercial real estate lending from start to finish. With a better understanding of the legal pitfalls associated with commercial real estate lending, lenders will be in a stronger position to negotiate with their clients to ensure their institutions are protected from such risks.

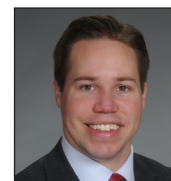
## ON THE AGENDA

- Commercial Credit Applications
- Appraisal and Evaluation Rules
- High Volatility Commercial Real Estate Loans
- Real Estate Loan Due Diligence Checklist
- Corporate Authority of the Borrower
- Title Policies and Endorsements
- UCC Best Practices
- Surveys and Survey Certificates
- Environmental Due Diligence and Liability
- Bankruptcy and Receivership



## ABOUT THE INSTRUCTORS

**Daniel Beck**, Associate specializing in banking law, commercial lending, finance, compliance, and real estate



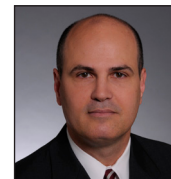
**Tim Grooms**, Managing Member specializing in banking, real estate, mergers & acquisitions, commercial transactions, entity creation and governance



**Michael Heister**, Member specializing in complex business litigation, product liability, environmental compliance, administrative proceedings & appeals



**Geoffrey Treece, P.A.**, Of Counsel specializing in bankruptcy, debtor and creditor rights, commercial litigation, and real estate



## WHO SHOULD ATTEND

- Commercial Lenders
- Credit Officers
- Consumer Lenders



## WHEN

Monday, March 6, 2017  
9:00 a.m. – 12:30 p.m.



## WHERE

Holiday Inn Presidential  
600 I-30 | Little Rock  
501-375-2100

# Arkansas Bankers Association Professional Development Department

1220 West Third Street | Little Rock, Arkansas 72201 | (501) 376-3741 | [www.arkbankers.org](http://www.arkbankers.org)

## BEST PRACTICES IN CRE LENDING

March 6, 2017

Holiday Inn Presidential

## REGISTRATION INFORMATION

Registrant #1 Name \_\_\_\_\_

Title \_\_\_\_\_

Email \_\_\_\_\_

Registrant #2 Name \_\_\_\_\_

Title \_\_\_\_\_

Email \_\_\_\_\_

Registrant #3 Name \_\_\_\_\_

Title \_\_\_\_\_

Email \_\_\_\_\_

Bank/Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Registration Contact \_\_\_\_\_

Phone \_\_\_\_\_

## PAYMENT INFORMATION

Charge my: ☐ Mastercard  ☐ Visa 

Account Number \_\_\_\_\_

Name on Card \_\_\_\_\_

Expiration Date \_\_\_\_\_ CSC Number \_\_\_\_\_

*(3-digit security code on back of your card)*

If you would prefer to give us your credit card information over the phone, please call the ABA Professional Development Department at (501) 376-3741.

**Note: Non-Members must pay with credit card or check prior to the event.**

**Email:** [brenda.scarbrough@arkbankers.org](mailto:brenda.scarbrough@arkbankers.org)  
[kami.coleman@arkbankers.org](mailto:kami.coleman@arkbankers.org)

**Fax:** (501) 376-9243

**Mail:** Check Payable to  
Arkansas Bankers Association  
Professional Development Department  
1220 West Third Street  
Little Rock, AR 72201

### ABA USE ONLY:

Registered: \_\_\_\_\_

Amount: \_\_\_\_\_

Received: \_\_\_\_\_

## REGISTRATION FEES

### ABA Members:

Early Registration Price: \$150; After February 6: \$175

### Non-Members:

Early Registration Price: \$300; After February 6: \$350

Registration fees include continental breakfast, instruction, materials, refreshment breaks, and a boxed lunch. To receive a registration confirmation, please provide an e-mail address on the registration form. If you do not receive a confirmation within 48 hours, please check with the ABA.

## HOTEL INFORMATION

A group rate of \$96.99 has been reserved until February 13, 2017. Please reference the ABA group rate when making your reservation. The attendee is responsible for room payment including taxes and expenses. Reservations may be made by calling the Holiday Inn Presidential at (501) 375-2100 or (866) 900-7625.

## CANCELLATION

Register before February 6 if possible. Full registration fees will be refunded if a cancellation is received before February 20. No refunds will be given for cancellations made after February 20. Substitutions are welcome and encouraged. All cancellations and substitutions must be submitted in written format prior to the event.

## MORE INFORMATION

Dress for the seminar is business casual. To ensure your comfort, please bring a jacket or sweater, as room temperature is often hard to control. Registration will begin at 8:30 a.m. on Monday, March 6. If you need additional information, please contact the ABA Professional Development Department at (501) 376-3741.

## CONTINUING EDUCATION



Attendants qualify for 3 Continuing Professional Education (CPE) Credits in Specialized Knowledge & Applications in group-live training. No advance preparation is required. Arkansas Bankers Association is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: [www.learningmarket.org](http://www.learningmarket.org).

**Continuing Legal Education (CLE):** An application has been made for CLE credits.

## INCLEMENT WEATHER POLICY

Cancellations due to inclement weather are refundable. If you have questions concerning the status of an ABA program due to inclement weather, please call (501) 376-3741 or visit [www.arkbankers.org](http://www.arkbankers.org) for further information.